

PRECISE DEVELOPMENT

Grounded in evidence. Built for impact.

Samkelisiwe (Samke) Mnguni · Founder & Principal Consultant

WHO WE ARE

Precise Development is led by Samke Mnguni — a Black South African woman and development sector practitioner with over 15 years of experience across child and youth development, financial inclusion, philanthropy, and climate. She has led programme implementation, co-founded a nature-based social enterprise in rural Kenya, and advised corporates and foundations on social investment strategy.

At the centre of all of it is a commitment to people — specifically those who are most often left out of the decisions that shape their lives. Samke's work is driven by a belief that development activities should honour the contexts they operate in, tell the stories of the communities they serve, and be rigorous enough to hold up — without losing sight of the human reality on the ground.

Through Precise Development, she works with organisations driving social impact in South Africa to clarify their impact pathways, design strategies that hold up under scrutiny, and measure what actually changes.

WHAT WE DO

Impact Measurement & Evaluation

Theory of Change development, SROI studies, MEL framework design, and independent evaluations that capture what your work actually achieves.

Programme Design & Learning Strategy

Building programmes grounded in evidence, oriented toward outcomes, and designed to learn and adapt over time.

Impact Reporting & Strategic Communication

Translating results into compelling narratives for donors, boards, communities and the public.

Strategic Facilitation & Systems Strengthening

Workshops, strategy sessions, and learning spaces that move teams from complexity to clarity.

Education Strategy & School Leadership Development

Supporting school leadership teams to articulate a clear vision, build an outcomes-based impact strategy, and connect their work to the communities they serve.

WHO WE WORK WITH

Funders, corporates, and public institutions invested in sustainable development — and the schools, CBOs, and NGOs they partner with. We work with organisations that are committed to getting social impact right.

CREDENTIALS

- Current** MSc Education Futures University of Edinburgh
- 2024** Digital Finance Practitioner Tufts University
- 2023** SROI Practitioner Social Value International
- 2023** AgilePM Practitioner Project Management Institute
- 2020** Sustainability Practitioner University of Cambridge
- 2011** BSocSci Geography & Environmental Mgmt University of KwaZulu-Natal

EXPERIENCE

- Nelson Mandela Children's Fund
- Forethought Africa / Embedding Impact
- Digital Frontiers Institute
- WWF South Africa

SELECT CLIENTS

- Anglo American & De Beers
- Sibanye Stillwater
- BioTherm Renewables
- Bill & Melinda Gates Foundation
- UNCDF
- Makwande Development Trust

FELLOWSHIPS

- Women in Climate & Energy Fellow Energy Lab
- Triggering Exponential Climate Action Fellow BFA Global